

DATASTREAM



COMMSCOPE COLLABORATES WITH OOREDOO

Who?

Ooredoo is working with CommScope to develop a new approach to building wireless networks.

What?

They have developed factory-assembled tower tops for base station remote radios, pre-assembled according to a global design standard.

So...?

The tower tops give greater network capacity, and reduce installation time.

IT services market slumps in Q4 2012

The IT services contract market in Q4 2012 fell to its lowest level in terms of total contract value (TCV) and deal volume since 2002, according to research by Ovum. Performance in the three months to the end of December 2012 fell well below the levels seen in the same period of 2011. The TCV of deals announced in the fourth quarter of 2012 was \$20.8bn, down 34% on the same period of the previous year. The number of deals fell 17% in the same period and there was a notable lack of megadeals. While the level of activity in 4Q12 represented a slight improvement on the previous three months of the year, with TCV up 10% from the third quarter of 2012, annual TCV was down on the previous 12 months across both the public and private sector, with the private sector enduring its worst year since 1998 in TCV terms.

“The ongoing economic uncertainty afflicting key markets for IT services such as the US and Europe was a major factor behind the weak performance of the industry in 2012,” said Ed Thomas, senior analyst at Ovum IT Services team. “Our research suggests that many enterprises remain wary of committing to major projects, with issues such as the Eurozone crisis having a significant impact. In addition, public sector activity has reduced as many governments come under pressure to cut public spending in the



↑ The IT services contract market slumped in Q4 2012 to its lowest level since 2002.

face of high debt levels, leading to a reluctance to get involved in large-scale IT and technology services deals.”

The reluctance among enterprises can be seen across sectors, with the sharpest fall in the services sector, where the number of deals fell by 50%. In healthcare and financial services, contract volumes were down 39% and 18%. The only industries in which contract activity was up on 2011 were telecommunications and technology. Regionally, Europe was the leading market for private sector contract activity in 2012, with 45% of annual TCV.

NEWS IN BRIEF

R&M revamps Al Hammadi network

R&M has completed a network infrastructure refresh for Saudi Arabia's Al Hammadi Hospital. R&M installed 2,900 new connection points throughout the revamped hospital.



Alexandre Zabrejny, head of International Business Development at InfoWatch.

Saudi invests in data loss prevention

Saudi Arabia, is expected to invest up to \$400 million over the next five years in data loss prevention, Encryption and Endpoint Security solutions, according to research by InfoWatch.

Siemon joins cable association

Global infrastructure specialist, Siemon, has joined the Communications Cable and Connectivity Association, a non-profit corporation, which acts as a key IT industry resource.

Injazat partners with Gartner

Managed IT provider Injazat Data Systems has signed an agreement with IT research firm Gartner. The partnership will focus on delivering innovation as well as cost optimisation.