

InfoWatch Expands to South East Asia

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By Chong Jinn Wei



From L-R: Alexander Zarovsky, Chief of International Business Development, InfoWatch; S.T. Rubaneswaran, CEO, DLP-SEA; Manish Dokania, Sales Account Manager, International Business Department, InfoWatch; and Oleg Morozov, Consultant, InfoWatch

InfoWatch has announced its partnership with DLP Technology SEA Sdn Bhd (DLP-SEA) as its authorized distributor in Malaysia. This exclusive agreement in the region further deepens their commitment to develop and support the South East Asia market.

"With continued collaboration with our business partners, customers, government and our support from InfoWatch, we are confident of penetrating the market successfully. We aim to deliver the best possible protection and to achieve this we not only see what's happening, in our industry but also listen to our customer on what they need to be and to have a more secured IT environment," said Mr. Rubaneswaran, CEO, DLP Technology SEA Sdn Bhd.

Among the products that will be distributed by DLP-SEA include InfoWatch's software products such as InfoWatch KRIBRUM, InfoWatch Traffic Monitor Enterprise and InfoWatch Crypto Storage Enterprise. The partnership will be looking towards expanding its security services into high level companies such as banks government agencies and other large corporations.

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